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Cash Basis

## Clifton Springs Area Y M C A

### Profit & Loss Prev Year Comparison

July through December 2015

	Jul - Dec 15	Jul - Dec 14	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Direct Public Support				
4010 · Indiv, Small Business Contrib	2,300.00	455.40	1,844.60	405.1%
4020 · Corporate Contributions	0.00	15,500.00	-15,500.00	-100.0%
4050 · Annual Support Campaign	1,315.00	1,100.00	215.00	19.6%
<b>Total 4000 · Direct Public Support</b>	<b>3,615.00</b>	<b>17,055.40</b>	<b>-13,440.40</b>	<b>-78.8%</b>
4200 · Non-Government Grants				
4250 · Nonprofit Organization Grants	3,400.00	11,250.00	-7,850.00	-69.8%
<b>Total 4200 · Non-Government Grants</b>	<b>3,400.00</b>	<b>11,250.00</b>	<b>-7,850.00</b>	<b>-69.8%</b>
4400 · Indirect Public Support				
4410 · United Way Pledge	29,940.00	28,338.00	1,602.00	5.7%
4415 · United Way - SEFA, etc.	0.00	152.44	-152.44	-100.0%
<b>Total 4400 · Indirect Public Support</b>	<b>29,940.00</b>	<b>28,490.44</b>	<b>1,449.56</b>	<b>5.1%</b>
4500 · Revenue from Government Grants				
4540 · Local Government Grants	27,962.50	18,912.50	9,050.00	47.9%
<b>Total 4500 · Revenue from Government Grants</b>	<b>27,962.50</b>	<b>18,912.50</b>	<b>9,050.00</b>	<b>47.9%</b>
5100 · Program Income				
5110 · Aquatics Income	13,174.75	21,136.82	-7,962.07	-37.7%
5120 · Arts Income	5,586.56	3,765.79	1,820.77	48.4%
5130 · Community Programs Income	3,176.50	2,875.17	301.33	10.5%
5150 · Group Exercise Income	818.25	735.00	83.25	11.3%
5160 · Preschool Income	2,569.50	2,115.00	454.50	21.5%
5170 · SACC Income	28,482.36	29,743.64	-1,261.28	-4.2%
5180 · Sports Income	17,484.53	16,403.45	1,081.08	6.6%
5190 · Other Programs Income	0.00	18.82	-18.82	-100.0%
<b>Total 5100 · Program Income</b>	<b>71,292.45</b>	<b>76,793.69</b>	<b>-5,501.24</b>	<b>-7.2%</b>
5200 · Membership Income				
5210 · Membership Fees - Individuals	12,376.53	8,358.39	4,018.14	48.1%
5220 · Membership Fees - Organizations	2,496.00	2,664.57	-168.57	-6.3%
5200 · Membership Income - Other	77.00	0.00	77.00	100.0%
<b>Total 5200 · Membership Income</b>	<b>14,949.53</b>	<b>11,022.96</b>	<b>3,926.57</b>	<b>35.6%</b>
5300 · Revenue from Investments				
5310 · Interest Income - Checking	6.19	0.43	5.76	1,339.5%
<b>Total 5300 · Revenue from Investments</b>	<b>6.19</b>	<b>0.43</b>	<b>5.76</b>	<b>1,339.5%</b>
5400 · Revenue from Other Sources				
5440 · Gross Sales - Fundraising	782.10	5,591.79	-4,809.69	-86.0%
5445 · Cost of Fundraising Supplies	0.00	-260.40	260.40	100.0%
5490 · Miscellaneous Revenue	16.00	747.16	-731.16	-97.9%
<b>Total 5400 · Revenue from Other Sources</b>	<b>798.10</b>	<b>6,078.55</b>	<b>-5,280.45</b>	<b>-86.9%</b>
6800 · Unrealized Gains & Losses	-1,450.20	3,615.00	-5,065.20	-140.1%
<b>Total Income</b>	<b>150,513.57</b>	<b>173,218.97</b>	<b>-22,705.40</b>	<b>-13.1%</b>
<b>Gross Profit</b>	<b>150,513.57</b>	<b>173,218.97</b>	<b>-22,705.40</b>	<b>-13.1%</b>
<b>Expense</b>				
7200 · Wages & Benefits				
7210 · Director's Wages				
7211 · Executive Director Wages	18,186.13	20,910.11	-2,723.98	-13.0%
7212 · Child Care Director Wages	17,861.56	15,250.04	2,611.52	17.1%
7213 · Program Director Wages	1,788.00	8,939.96	-7,151.96	-80.0%
7210 · Director's Wages - Other	-3,573.31	-3,704.63	131.32	3.5%
<b>Total 7210 · Director's Wages</b>	<b>34,262.38</b>	<b>41,395.48</b>	<b>-7,133.10</b>	<b>-17.2%</b>
7220 · Other's Wages				
7310 · Aquatics Wages	7,869.99	5,775.49	2,094.50	36.3%
7320 · Arts Wages	2,440.66	573.88	1,866.78	325.3%
7330 · Community Program Wages	4,253.01	1,489.25	2,763.76	185.6%
7340 · Member Services Wages	18,990.14	10,516.75	8,473.39	80.6%
7350 · Group Ex Wages	2,652.52	1,872.52	780.00	41.7%
7360 · Preschool Wages	910.50	816.00	94.50	11.6%
7370 · SACC Wages				
7371 · Before & After Wages	7,161.08	7,287.25	-126.17	-1.7%
7372 · VFC - Vacation Fun Club Wages	1,192.04	1,173.50	18.54	1.6%
7373 · Schools Out Wages	13,295.91	11,018.02	2,277.89	20.7%
7370 · SACC Wages - Other	0.00	-1,445.88	1,445.88	100.0%
<b>Total 7370 · SACC Wages</b>	<b>21,649.03</b>	<b>18,032.89</b>	<b>3,616.14</b>	<b>20.1%</b>

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7380 · Sports Wages	884.69	576.07	308.62	53.6%
7390 · Other Program Wages	80.00	80.25	-0.25	-0.3%
7220 · Other's Wages - Other	-4,968.47	0.00	-4,968.47	-100.0%
<b>Total 7220 · Other's Wages</b>	<b>54,762.07</b>	<b>39,733.10</b>	<b>15,028.97</b>	<b>37.8%</b>
7230 · Y Retirement	2,926.78	2,983.47	-56.69	-1.9%
7240 · Health Insurance	1,393.56	1,960.95	-567.39	-28.9%
7250 · Payroll Taxes				
7281 · FICA	7,461.97	6,658.10	803.87	12.1%
7282 · NYS Disability Ins.	362.40	398.10	-35.70	-9.0%
7283 · SUTA Expense	695.27	773.46	-78.19	-10.1%
7284 · Worker's Comp Insurance	1,140.00	2,812.40	-1,672.40	-59.5%
<b>Total 7250 · Payroll Taxes</b>	<b>9,659.64</b>	<b>10,642.06</b>	<b>-982.42</b>	<b>-9.2%</b>
<b>Total 7200 · Wages &amp; Benefits</b>	<b>103,004.43</b>	<b>96,715.06</b>	<b>6,289.37</b>	<b>6.5%</b>
7500 · Contract Service Expenses				
7520 · Accounting Fees	4,950.00	7,150.00	-2,200.00	-30.8%
7541 · Bookkeeping Fees	1,784.45	1,700.48	83.97	4.9%
7543 · Payroll Services	889.80	791.85	97.95	12.4%
7544 · Daxko Software Services	3,020.65	0.00	3,020.65	100.0%
<b>Total 7500 · Contract Service Expenses</b>	<b>10,644.90</b>	<b>9,642.33</b>	<b>1,002.57</b>	<b>10.4%</b>
8100 · Operational Expenses				
8110 · Supplies	1,820.84	2,554.69	-733.85	-28.7%
8130 · Telephone & DSL	1,074.46	1,125.90	-51.44	-4.6%
8140 · Postage & Shipping	162.93	176.12	-13.19	-7.5%
8180 · Books, Subscriptions & Referenc	0.00	313.50	-313.50	-100.0%
<b>Total 8100 · Operational Expenses</b>	<b>3,058.23</b>	<b>4,170.21</b>	<b>-1,111.98</b>	<b>-26.7%</b>
8200 · Facilities & Equipment				
8210 · Utilities				
8211 · Y Building	7,567.71	5,148.16	2,419.55	47.0%
8212 · Palace	2,129.68	2,132.02	-2.34	-0.1%
<b>Total 8210 · Utilities</b>	<b>9,697.39</b>	<b>7,280.18</b>	<b>2,417.21</b>	<b>33.2%</b>
8220 · Repairs	2,401.40	1,124.46	1,276.94	113.6%
8260 · Equipment Rental	1,686.81	1,316.09	370.72	28.2%
<b>Total 8200 · Facilities &amp; Equipment</b>	<b>13,785.60</b>	<b>9,720.73</b>	<b>4,064.87</b>	<b>41.8%</b>
8300 · Meetings & Training				
8330 · Program Training	220.83	40.00	180.83	452.1%
8340 · Leadership Training	85.00	208.55	-123.55	-59.2%
<b>Total 8300 · Meetings &amp; Training</b>	<b>305.83</b>	<b>248.55</b>	<b>57.28</b>	<b>23.1%</b>
8400 · Program Expenses				
8410 · Aquatics Expenses	4,752.95	4,453.14	299.81	6.7%
8420 · Arts Expenses	1,299.60	1,168.59	131.01	11.2%
8430 · Community Program Expenses	2,547.53	1,517.92	1,029.61	67.8%
8440 · Membership Program Expenses	598.73	137.08	461.65	336.8%
8450 · Group Ex Expenses	20.37	15.50	4.87	31.4%
8460 · Preschool Expenses	64.70	0.00	64.70	100.0%
8470 · SACC Expenses	6,087.39	6,700.34	-612.95	-9.2%
8480 · Sports Expenses	4,840.43	4,935.98	-95.55	-1.9%
<b>Total 8400 · Program Expenses</b>	<b>20,211.70</b>	<b>18,928.55</b>	<b>1,283.15</b>	<b>6.8%</b>
8500 · Other Expenses				
8520 · Ins - Bldg, Content, Liab, Prog	11,586.42	8,237.39	3,349.03	40.7%
8530 · Membership Dues - organization	40.00	40.00	0.00	0.0%
8550 · Staff Expense	769.15	598.00	171.15	28.6%
8560 · Board of Directors Expense	87.59	34.97	52.62	150.5%
8570 · Advertising	1,594.12	673.10	921.02	136.8%
<b>Total 8500 · Other Expenses</b>	<b>14,077.28</b>	<b>9,583.46</b>	<b>4,493.82</b>	<b>46.9%</b>
8600 · Business Expenses				
8630 · Over/Short	72.00	-71.08	143.08	201.3%
8650 · Service Charges	850.72	294.50	556.22	188.9%
8670 · Organizational (corp) expenses	275.00	275.00	0.00	0.0%
8690 · Y-USA Shared Support	2,805.99	2,639.00	166.99	6.3%
<b>Total 8600 · Business Expenses</b>	<b>4,003.71</b>	<b>3,137.42</b>	<b>866.29</b>	<b>27.6%</b>

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**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
**July through December 2015**

	<u>Jul - Dec 15</u>	<u>Jul - Dec 14</u>	<u>\$ Change</u>	<u>% Change</u>
9800 - Fixes Asset Purchases	0.00	750.00	-750.00	-100.0%
<b>Total Expense</b>	<u>169,091.68</u>	<u>152,896.31</u>	<u>16,195.37</u>	<u>10.6%</u>
<b>Net Ordinary Income</b>	<u>-18,578.11</u>	<u>20,322.66</u>	<u>-38,900.77</u>	<u>-191.4%</u>
<b>Net Income</b>	<u><b>-18,578.11</b></u>	<u><b>20,322.66</b></u>	<u><b>-38,900.77</b></u>	<u><b>-191.4%</b></u>