

## Clifton Springs Area Y M C A Profit & Loss Budget Performance

November 2015

	Nov 15	Budget	Jul - Nov 15	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>4000 · Direct Public Support</b>					
4010 · Indiv, Small Business Contrib	0.00	0.00	2,300.00	100.00	500.00
4020 · Corporate Contributions	0.00	0.00	0.00	0.00	25,000.00
4050 · Annual Support Campaign	0.00	0.00	0.00	0.00	12,500.00
<b>Total 4000 · Direct Public Support</b>	<b>0.00</b>	<b>0.00</b>	<b>2,300.00</b>	<b>100.00</b>	<b>38,000.00</b>
<b>4200 · Non-Government Grants</b>					
4250 · Nonprofit Organization Grants	3,400.00	0.00	3,400.00	4,000.00	5,100.00
<b>Total 4200 · Non-Government Grants</b>	<b>3,400.00</b>	<b>0.00</b>	<b>3,400.00</b>	<b>4,000.00</b>	<b>5,100.00</b>
<b>4400 · Indirect Public Support</b>					
4410 · United Way Pledge	4,990.00	4,750.00	24,950.00	23,750.00	57,000.00
4415 · United Way - SEFA, etc.	0.00	100.00	0.00	2,100.00	2,500.00
<b>Total 4400 · Indirect Public Support</b>	<b>4,990.00</b>	<b>4,850.00</b>	<b>24,950.00</b>	<b>25,850.00</b>	<b>59,500.00</b>
<b>4500 · Revenue from Government Grants</b>					
4510 · Agency Grants (government)	0.00	0.00	0.00	400.00	400.00
4540 · Local Government Grants	0.00	0.00	27,962.50	2,000.00	20,450.00
<b>Total 4500 · Revenue from Government Grants</b>	<b>0.00</b>	<b>0.00</b>	<b>27,962.50</b>	<b>2,400.00</b>	<b>20,850.00</b>
<b>5100 · Program Income</b>					
5110 · Aquatics Income	1,715.50	5,940.00	12,534.75	14,850.00	30,000.00
5120 · Arts Income	130.00	182.00	3,974.36	2,450.00	7,000.00
5130 · Community Programs Income	620.00	0.00	2,531.50	490.00	17,500.00
5150 · Group Exercise Income	275.00	10.00	703.25	753.75	1,250.00
5160 · Preschool Income	357.00	252.00	2,148.50	1,323.00	3,500.00
5170 · SACC Income	2,616.20	3,516.40	24,952.86	23,780.40	59,600.00
5180 · Sports Income	1,347.00	9,352.00	17,967.53	14,308.00	28,000.00
<b>Total 5100 · Program Income</b>	<b>7,060.70</b>	<b>19,252.40</b>	<b>64,812.75</b>	<b>57,955.15</b>	<b>146,850.00</b>
<b>5200 · Membership Income</b>					
5210 · Membership Fees - Individuals	804.50	744.00	11,216.03	3,960.00	12,000.00
5220 · Membership Fees - Organizations	336.00	456.00	2,160.00	2,280.00	5,472.00
5200 · Membership Income - Other	0.00		77.00		
<b>Total 5200 · Membership Income</b>	<b>1,140.50</b>	<b>1,200.00</b>	<b>13,453.03</b>	<b>6,240.00</b>	<b>17,472.00</b>
<b>5300 · Revenue from Investments</b>					
5310 · Interest Income - Checking	0.92		5.48		
5320 · Dividend Income	0.00	0.00	0.00	0.00	625.00
5330 · Endowment Transfer	0.00	0.00	0.00	0.00	0.00
<b>Total 5300 · Revenue from Investments</b>	<b>0.92</b>	<b>0.00</b>	<b>5.48</b>	<b>0.00</b>	<b>625.00</b>
<b>5400 · Revenue from Other Sources</b>					
5440 · Gross Sales - Fundraising	6.00	1,014.00	782.10	2,514.00	14,642.00
5445 · Cost of Fundraising Supplies	0.00	-292.00	0.00	-852.00	-7,934.00
5490 · Miscellaneous Revenue	1.00	50.00	16.00	150.00	500.00
<b>Total 5400 · Revenue from Other Sources</b>	<b>7.00</b>	<b>772.00</b>	<b>798.10</b>	<b>1,812.00</b>	<b>7,208.00</b>
<b>6800 · Unrealized Gains &amp; Losses</b>	0.00		-869.89		
<b>Total Income</b>	<b>16,599.12</b>	<b>26,074.40</b>	<b>136,811.97</b>	<b>98,357.15</b>	<b>295,605.00</b>
<b>Gross Profit</b>	<b>16,599.12</b>	<b>26,074.40</b>	<b>136,811.97</b>	<b>98,357.15</b>	<b>295,605.00</b>
<b>Expense</b>					
<b>7200 · Wages &amp; Benefits</b>					
<b>7210 · Director's Wages</b>					
7211 · Executive Director Wages	2,609.20	3,461.54	18,186.13	19,038.47	45,000.02
7212 · Child Care Director Wages	2,723.08	2,423.08	13,626.94	13,626.94	31,500.04
7213 · Program Director Wages	642.00	0.00	1,482.00	0.00	0.00
7214 · Sports Director Wages	0.00	923.07	0.00	2,769.22	9,692.31
7215 · Membership Director Wages	0.00	769.23	0.00	769.23	6,538.46
7210 · Director's Wages - Other	0.00		-3,573.31		
<b>Total 7210 · Director's Wages</b>	<b>5,974.28</b>	<b>7,576.92</b>	<b>29,721.76</b>	<b>35,903.86</b>	<b>92,730.83</b>
<b>7220 · Other's Wages</b>					
7310 · Aquatics Wages	2,291.39	2,054.00	5,364.28	3,835.00	13,000.00
7320 · Arts Wages	500.01	321.75	1,784.40	952.25	3,250.00
7330 · Community Program Wages	31.25	145.25	4,120.03	728.00	1,750.00
7340 · Member Services Wages	3,003.02	1,376.00	14,701.37	6,912.00	16,000.00
7350 · Group Ex Wages	471.88	304.50	2,082.51	1,158.50	3,500.00
7360 · Preschool Wages	249.60	250.00	601.80	750.00	2,500.00

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<b>7370 · SACC Wages</b>					
7371 · Before & After Wages	1,698.48	2,705.10	4,645.12	7,668.00	21,300.00
7372 · VFC - Vacation Fun Club Wages	161.21	302.25	991.95	883.50	4,650.00
7373 · Schools Out Wages	0.00	0.00	13,295.91	18,700.00	18,700.00
<b>Total 7370 · SACC Wages</b>	<b>1,859.69</b>	<b>3,007.35</b>	<b>18,932.98</b>	<b>27,251.50</b>	<b>44,650.00</b>
7380 · Sports Wages	0.00	0.00	522.83	0.00	2,500.00
7390 · Other Program Wages	80.00		80.00		
7220 · Other's Wages - Other	0.00		-4,968.47		
<b>Total 7220 · Other's Wages</b>	<b>8,486.84</b>	<b>7,458.85</b>	<b>43,221.73</b>	<b>41,587.25</b>	<b>87,150.00</b>
7230 · Y Retirement	433.78	470.77	2,564.98	2,589.23	6,120.00
7240 · Health Insurance	0.00	387.00	1,393.56	1,733.00	4,442.00
<b>7250 · Payroll Taxes</b>					
7281 · FICA	1,099.47	1,150.24	6,226.96	5,928.07	13,760.89
7282 · NYS Disability Ins.	0.00	0.00	362.40	425.00	900.00
7283 · SUTA Expense	0.00	394.69	695.27	2,034.15	4,721.88
7284 · Worker's Comp Insurance	0.00	213.21	605.00	1,098.82	2,550.71
<b>Total 7250 · Payroll Taxes</b>	<b>1,099.47</b>	<b>1,758.14</b>	<b>7,889.63</b>	<b>9,486.04</b>	<b>21,933.48</b>
<b>Total 7200 · Wages &amp; Benefits</b>	<b>15,994.37</b>	<b>17,651.68</b>	<b>84,791.66</b>	<b>91,299.38</b>	<b>212,376.31</b>
<b>7500 · Contract Service Expenses</b>					
7520 · Accounting Fees	4,950.00	7,000.00	4,950.00	7,000.00	7,000.00
7541 · Bookkeeping Fees	313.50	285.00	1,413.20	1,805.00	3,800.00
7543 · Payroll Services	123.20	153.84	684.10	846.15	2,000.00
7544 · Daxko Software Services	0.00	510.00	2,008.83	2,550.00	6,120.00
<b>Total 7500 · Contract Service Expenses</b>	<b>5,386.70</b>	<b>7,948.84</b>	<b>9,056.13</b>	<b>12,201.15</b>	<b>18,920.00</b>
<b>8100 · Operational Expenses</b>					
8110 · Supplies	243.85	500.00	1,912.62	2,500.00	6,000.00
8130 · Telephone & DSL	154.34	245.00	919.23	1,225.00	2,940.00
8140 · Postage & Shipping	52.40	1.00	103.36	101.00	300.00
8180 · Books, Subscriptions & Referenc	0.00	0.00	0.00	200.00	350.00
<b>Total 8100 · Operational Expenses</b>	<b>450.59</b>	<b>746.00</b>	<b>2,935.21</b>	<b>4,026.00</b>	<b>9,590.00</b>
<b>8200 · Facilities &amp; Equipment</b>					
<b>8210 · Utilities</b>					
8211 · Y Building	872.05	830.00	6,187.06	4,150.00	9,960.00
8212 · Palace	447.56	383.00	1,819.11	1,915.00	4,596.00
<b>Total 8210 · Utilities</b>	<b>1,319.61</b>	<b>1,213.00</b>	<b>8,006.17</b>	<b>6,065.00</b>	<b>14,556.00</b>
8220 · Repairs	0.00	250.00	1,994.56	1,250.00	3,000.00
8260 · Equipment Rental	151.82	250.00	1,534.99	1,250.00	3,000.00
<b>Total 8200 · Facilities &amp; Equipment</b>	<b>1,471.43</b>	<b>1,713.00</b>	<b>11,535.72</b>	<b>8,565.00</b>	<b>20,556.00</b>
<b>8300 · Meetings &amp; Training</b>					
8310 · Travel	0.00	0.00	0.00	0.00	1,000.00
8311 · Lodging	0.00	0.00	0.00	0.00	2,000.00
8312 · Meals	0.00	0.00	0.00	0.00	150.00
8320 · Conferences	0.00	0.00	0.00	0.00	275.00
8330 · Program Training	39.72	0.00	220.83	0.00	500.00
8340 · Leadership Training	0.00	0.00	85.00	0.00	75.00
<b>Total 8300 · Meetings &amp; Training</b>	<b>39.72</b>	<b>0.00</b>	<b>305.83</b>	<b>0.00</b>	<b>4,000.00</b>
<b>8400 · Program Expenses</b>					
8410 · Aquatics Expenses	1,785.00	1,274.00	3,439.45	3,068.00	13,000.00
8420 · Arts Expenses	0.00	0.00	195.39	558.00	1,500.00
8430 · Community Program Expenses	253.35	52.50	2,084.59	367.50	17,500.00
8440 · Membership Program Expenses	0.00	49.80	440.65	249.60	600.00
8450 · Group Ex Expenses	0.00	0.00	20.37	132.00	144.00
8460 · Preschool Expenses	22.24	0.00	55.76	270.00	350.00
8470 · SACC Expenses	107.26	370.50	5,844.20	6,405.75	9,750.00
8480 · Sports Expenses	0.00	1,960.00	3,846.74	6,710.00	10,000.00
8490 · Other Programs Expenses	0.00	0.00	0.00	0.00	0.00
<b>Total 8400 · Program Expenses</b>	<b>2,167.85</b>	<b>3,706.80</b>	<b>15,927.15</b>	<b>17,760.85</b>	<b>52,844.00</b>
<b>8500 · Other Expenses</b>					
8520 · Ins - Bldg, Content, Liab, Prog	1,261.33	1,185.00	10,325.09	6,960.00	15,000.00
8530 · Membership Dues - organization	0.00	0.00	40.00	40.00	160.00
8540 · Staff Development	0.00	0.00	0.00	85.00	85.00
8550 · Staff Expense	0.00	100.00	134.15	420.00	750.00
8560 · Board of Directors Expense	0.00	0.00	87.59	80.00	250.00
8570 · Advertising	84.50	115.00	1,452.12	918.00	2,400.00
8580 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
<b>Total 8500 · Other Expenses</b>	<b>1,345.83</b>	<b>1,400.00</b>	<b>12,038.95</b>	<b>8,503.00</b>	<b>18,645.00</b>

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 Cash Basis

**Clifton Springs Area Y M C A**  
**Profit & Loss Budget Performance**  
 November 2015

	<u>Nov 15</u>	<u>Budget</u>	<u>Jul - Nov 15</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>8600 · Business Expenses</b>					
<b>8630 · Over/Short</b>	1.00	20.00	72.00	100.00	240.00
<b>8650 · Service Charges</b>	224.98	8.00	741.14	282.00	800.00
<b>8670 · Organizational (corp) expenses</b>	275.00	275.00	275.00	275.00	275.00
<b>8680 · Business Registration Fees</b>	0.00	0.00	0.00	0.00	0.00
<b>8690 · Y-USA Shared Support</b>	435.33	450.00	2,370.66	2,250.00	5,400.00
<b>Total 8600 · Business Expenses</b>	<u>936.31</u>	<u>753.00</u>	<u>3,458.80</u>	<u>2,907.00</u>	<u>6,715.00</u>
<b>Total Expense</b>	<u>27,792.80</u>	<u>33,919.32</u>	<u>140,049.45</u>	<u>145,262.38</u>	<u>343,646.31</u>
<b>Net Ordinary Income</b>	<u>-11,193.68</u>	<u>-7,844.92</u>	<u>-3,237.48</u>	<u>-46,905.23</u>	<u>-48,041.31</u>
<b>Net Income</b>	<u><u>-11,193.68</u></u>	<u><u>-7,844.92</u></u>	<u><u>-3,237.48</u></u>	<u><u>-46,905.23</u></u>	<u><u>-48,041.31</u></u>