

**Clifton Springs Area Y M C A**  
**Profit & Loss Budget Performance**  
 May 2015

|  | May 15    | Budget    | Jul '14 - ... | YTD Bud... | Annual B... |
|--|-----------|-----------|---------------|------------|-------------|
| <b>Ordinary Income/Expense</b>                     |           |           |               |            |             |
| <b>Income</b>                                      |           |           |               |            |             |
| <b>4000 - Direct Public Support</b>                |           |           |               |            |             |
| 4010 - Indiv,Small Business Contrib                | 0.00      | 0.00      | 1,729.34      | 150.00     | 150.00      |
| 4020 - Corporate Contributions                     | 0.00      | 0.00      | 40,500.00     | 20,000.00  | 20,000.00   |
| 4050 - Annual Support Campaign                     | 0.00      | 0.00      | 11,826.93     | 17,000.00  | 17,000.00   |
| <b>Total 4000 - Direct Public Support</b>          | 0.00      | 0.00      | 54,056.27     | 37,150.00  | 37,150.00   |
| <b>4200 - Non-Government Grants</b>                |           |           |               |            |             |
| 4250 - Nonprofit Organization Grants               | 0.00      | 0.00      | 11,250.00     | 8,000.00   | 9,100.00    |
| <b>Total 4200 - Non-Government Grants</b>          | 0.00      | 0.00      | 11,250.00     | 8,000.00   | 9,100.00    |
| <b>4400 - Indirect Public Support</b>              |           |           |               |            |             |
| 4410 - United Way Pledge                           | 4,030.00  | 4,213.00  | 50,565.00     | 46,343.00  | 50,556.00   |
| 4415 - United Way - SEFA, etc.                     | 0.00      | 0.00      | 152.44        | 100.00     | 400.00      |
| <b>Total 4400 - Indirect Public Support</b>        | 4,030.00  | 4,213.00  | 50,717.44     | 46,443.00  | 50,956.00   |
| <b>4500 - Revenue from Government Grants</b>       |           |           |               |            |             |
| 4510 - Agency Grants (government)                  | 0.00      |           | 0.00          | 400.00     | 400.00      |
| 4540 - Local Government Grants                     | 7,050.00  | 17,950.00 | 25,962.50     | 20,350.00  | 20,350.00   |
| <b>Total 4500 - Revenue from Government Grants</b> | 7,050.00  | 17,950.00 | 25,962.50     | 20,750.00  | 20,750.00   |
| <b>5100 - Program Income</b>                       |           |           |               |            |             |
| 5110 - Aquatics Income                             | 1,345.00  | 550.00    | 30,664.42     | 22,900.00  | 25,000.00   |
| 5120 - Arts Income                                 | 140.00    | 566.50    | 7,060.58      | 5,368.00   | 5,500.00    |
| 5130 - Community Programs Income                   | 2,936.26  | 2,510.00  | 13,128.88     | 7,110.00   | 10,000.00   |
| 5150 - Group Exercise Income                       | 10.00     | 399.00    | 1,195.00      | 2,859.00   | 3,000.00    |
| 5160 - Preschool Income                            | 490.00    | 255.50    | 4,320.00      | 3,500.00   | 3,500.00    |
| 5170 - SACC Income                                 | 6,356.00  | 9,490.00  | 52,413.40     | 60,809.00  | 73,000.00   |
| 5180 - Sports Income                               | 1,487.50  | 1,960.00  | 21,477.85     | 20,720.00  | 28,000.00   |
| 5190 - Other Programs Income                       | 0.00      |           | 18.82         |            |             |
| <b>Total 5100 - Program Income</b>                 | 12,764.76 | 15,731.00 | 130,278.95    | 123,266.00 | 148,000.00  |
| <b>5200 - Membership Income</b>                    |           |           |               |            |             |
| 5210 - Membership Fees - Individuals               | 615.00    | 804.00    | 15,006.14     | 9,780.00   | 12,000.00   |
| 5220 - Membership Fees - Organizations             | 456.00    | 340.00    | 4,944.57      | 3,740.00   | 4,080.00    |
| <b>Total 5200 - Membership Income</b>              | 1,071.00  | 1,144.00  | 19,950.71     | 13,520.00  | 16,080.00   |
| <b>5300 - Revenue from Investments</b>             |           |           |               |            |             |
| 5310 - Interest Income - Checking                  | 0.00      |           | 3.47          | 0.00       | 0.00        |
| 5320 - Dividend Income                             | 0.00      | 0.00      | 625.00        | 625.00     | 625.00      |
| 5330 - Endowment Transfer                          | 0.00      | 0.00      | 30,000.00     | 0.00       | 30,000.00   |
| <b>Total 5300 - Revenue from Investments</b>       | 0.00      | 0.00      | 30,628.47     | 625.00     | 30,625.00   |
| <b>5400 - Revenue from Other Sources</b>           |           |           |               |            |             |
| 5440 - Gross Sales - Fundraising                   | 42.50     | 3,215.00  | 6,616.89      | 6,527.00   | 14,642.00   |
| 5445 - Cost of Fundraising Supplies                | 0.00      | -2,140.00 | -260.40       | -3,518.00  | -7,934.00   |
| 5490 - Miscellaneous Revenue                       | 0.00      | 0.00      | 747.16        | 18.50      | 25.92       |
| <b>Total 5400 - Revenue from Other Sources</b>     | 42.50     | 1,075.00  | 7,103.65      | 3,027.50   | 6,733.92    |
| <b>6800 - Unrealized Gains &amp; Losses</b>        | 0.00      |           | 3,615.00      |            |             |
| <b>Total Income</b>                                | 24,958.26 | 40,113.00 | 333,562.99    | 252,781.50 | 319,394.92  |
| <b>Gross Profit</b>                                | 24,958.26 | 40,113.00 | 333,562.99    | 252,781.50 | 319,394.92  |
| <b>Expense</b>                                     |           |           |               |            |             |
| <b>7200 - Wages &amp; Benefits</b>                 |           |           |               |            |             |
| <b>7210 - Director's Wages</b>                     |           |           |               |            |             |
| 7211 - Executive Director Wages                    | 3,461.54  | 3,230.77  | 39,337.08     | 38,769.23  | 42,000.00   |
| 7212 - Child Care Director Wages                   | 2,769.22  | 2,353.85  | 28,576.98     | 28,246.15  | 30,600.00   |
| 7213 - Program Director Wages                      | 0.00      | 1,923.08  | 11,032.46     | 23,076.92  | 25,000.00   |
| 7210 - Director's Wages - Other                    | 0.00      |           | -3,704.63     |            |             |
| <b>Total 7210 - Director's Wages</b>               | 6,230.76  | 7,507.70  | 75,241.89     | 90,092.30  | 97,600.00   |

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| <b>7220 · Other's Wages</b>                    |           |           |               |            |             |
| 7310 · Aquatics Wages                          | 150.00    | 0.00      | 12,671.05     | 10,208.00  | 11,000.00   |
| 7320 · Arts Wages                              | 490.63    | 438.00    | 2,498.90      | 2,868.00   | 3,000.00    |
| 7330 · Community Program Wages                 | 155.51    | 24.90     | 1,644.76      | 274.80     | 300.00      |
| 7340 · Member Services Wages                   | 3,049.56  | 910.00    | 23,058.91     | 11,336.00  | 13,000.00   |
| 7350 · Group Ex Wages                          | 240.00    | 373.50    | 2,912.52      | 3,735.00   | 4,500.00    |
| 7360 · Preschool Wages                         | 219.90    | 260.00    | 2,006.15      | 2,340.00   | 2,600.00    |
| 7370 · SACC Wages                              |           |           |               |            |             |
| 7371 · Before & After Wages                    | 2,015.55  | 2,356.00  | 14,691.25     | 19,000.00  | 19,000.00   |
| 7372 · VFC - Vacation Fun Club Wages           | 0.00      | 0.00      | 4,212.08      | 4,400.00   | 4,400.00    |
| 7373 · Schools Out Wages                       | 0.00      | 0.00      | 11,018.02     | 12,000.00  | 12,000.00   |
| 7370 · SACC Wages - Other                      | 0.00      |           | -1,445.88     |            |             |
| <b>Total 7370 · SACC Wages</b>                 | 2,015.55  | 2,356.00  | 28,475.47     | 35,400.00  | 35,400.00   |
| 7380 · Sports Wages                            | 0.00      | 0.00      | 2,886.58      | 3,000.00   | 3,000.00    |
| 7390 · Other Program Wages                     | 0.00      |           | 80.25         |            |             |
| <b>Total 7220 · Other's Wages</b>              | 6,321.15  | 4,362.40  | 76,234.59     | 69,161.80  | 72,800.00   |
| 7230 · Y Retirement                            | 498.45    | 525.54    | 5,537.44      | 6,306.46   | 6,832.00    |
| 7240 · Health Insurance                        | 336.50    | 365.00    | 3,643.45      | 3,823.60   | 4,188.60    |
| 7250 · Payroll Taxes                           |           |           |               |            |             |
| 7281 · FICA                                    | 960.27    | 908.06    | 12,039.85     | 12,182.94  | 13,035.60   |
| 7282 · NYS Disability Ins.                     | 0.00      | 0.00      | 920.10        | 800.00     | 800.00      |
| 7283 · SUTA Expense                            | 0.00      | 311.59    | 2,336.84      | 4,180.43   | 4,473.00    |
| 7284 · Worker's Comp Insurance                 | 0.00      | 168.32    | 3,418.40      | 2,258.22   | 2,416.27    |
| <b>Total 7250 · Payroll Taxes</b>              | 960.27    | 1,387.97  | 18,715.19     | 19,421.59  | 20,724.87   |
| <b>Total 7200 · Wages &amp; Benefits</b>       | 14,347.13 | 14,148.61 | 179,372.56    | 188,805.75 | 202,145.47  |
| <b>7500 · Contract Service Expenses</b>        |           |           |               |            |             |
| 7520 · Accounting Fees                         | 0.00      | 0.00      | 7,150.00      | 7,000.00   | 7,000.00    |
| 7541 · Bookkeeping Fees                        | 264.00    | 285.00    | 3,069.98      | 3,515.00   | 3,800.00    |
| 7543 · Payroll Services                        | 108.60    | 146.15    | 1,776.05      | 1,753.84   | 1,900.00    |
| <b>Total 7500 · Contract Service Expenses</b>  | 372.60    | 431.15    | 11,996.03     | 12,268.84  | 12,700.00   |
| <b>8100 · Operational Expenses</b>             |           |           |               |            |             |
| 8110 · Supplies                                | 793.00    | 281.00    | 4,949.36      | 4,787.00   | 5,700.00    |
| 8130 · Telephone & DSL                         | 193.99    | 184.00    | 2,082.45      | 2,024.00   | 2,208.00    |
| 8140 · Postage & Shipping                      | 0.98      | 0.00      | 286.23        | 268.00     | 270.00      |
| 8180 · Books, Subscriptions & Referenc         | 0.00      | 0.00      | 313.50        | 155.00     | 155.00      |
| <b>Total 8100 · Operational Expenses</b>       | 987.97    | 465.00    | 7,631.54      | 7,234.00   | 8,333.00    |
| <b>8200 · Facilities &amp; Equipment</b>       |           |           |               |            |             |
| 8210 · Utilities                               |           |           |               |            |             |
| 8211 · Y Building                              | 896.26    | 750.00    | 9,200.98      | 8,250.00   | 9,000.00    |
| 8212 · Palace                                  | 416.66    | 350.00    | 4,282.64      | 3,850.00   | 4,200.00    |
| <b>Total 8210 · Utilities</b>                  | 1,312.92  | 1,100.00  | 13,483.62     | 12,100.00  | 13,200.00   |
| 8220 · Repairs                                 | 0.58      | 200.00    | 2,069.71      | 2,200.00   | 2,400.00    |
| 8260 · Equipment Rental                        | 117.50    | 250.00    | 2,550.52      | 2,750.00   | 3,000.00    |
| <b>Total 8200 · Facilities &amp; Equipment</b> | 1,431.00  | 1,550.00  | 18,103.85     | 17,050.00  | 18,600.00   |
| <b>8300 · Meetings &amp; Training</b>          |           |           |               |            |             |
| 8310 · Travel                                  | 0.00      | 0.00      | 595.98        | 0.00       | 1,000.00    |
| 8311 · Lodging                                 | 393.44    | 0.00      | 575.92        | 0.00       | 2,000.00    |
| 8312 · Meals                                   | 25.09     | 0.00      | 25.09         | 0.00       | 150.00      |
| 8320 · Conferences                             | 0.00      | 0.00      | 0.00          | 0.00       | 275.00      |
| 8330 · Program Training                        | 0.00      | 0.00      | 220.00        | 0.00       | 500.00      |
| 8340 · Leadership Training                     | 234.47    | 0.00      | 518.02        | 0.00       | 75.00       |
| <b>Total 8300 · Meetings &amp; Training</b>    | 653.00    | 0.00      | 1,935.01      | 0.00       | 4,000.00    |

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| <b>8400 - Program Expenses</b>         |                  |                  |                   |                   |                   |
| 8410 - Aquatics Expenses               | 0.00             | 0.00             | 11,802.95         | 13,144.81         | 13,385.75         |
| 8420 - Arts Expenses                   | 39.24            | 17.25            | 1,272.26          | 750.00            | 750.00            |
| 8430 - Community Program Expenses      | 12.32            | 48.00            | 5,235.15          | 1,256.00          | 8,000.00          |
| 8440 - Membership Program Expenses     | 662.39           | 14.94            | 910.71            | 164.88            | 180.00            |
| 8450 - Group Ex Expenses               | 0.00             | 0.00             | 15.50             | 144.00            | 144.00            |
| 8460 - Preschool Expenses              | 3.24             | 0.00             | 3.24              | 275.00            | 350.00            |
| 8470 - SACC Expenses                   | 244.28           | 791.70           | 7,700.24          | 9,114.70          | 10,150.00         |
| 8480 - Sports Expenses                 | 988.00           | 1,608.00         | 6,526.49          | 12,000.00         | 12,000.00         |
| 8490 - Other Programs Expenses         | 0.00             | 0.00             | 70.15             | 199.00            | 299.00            |
| <b>Total 8400 - Program Expenses</b>   | <b>1,949.47</b>  | <b>2,479.89</b>  | <b>33,536.69</b>  | <b>37,048.39</b>  | <b>45,258.75</b>  |
| <b>8500 - Other Expenses</b>           |                  |                  |                   |                   |                   |
| 8505 - Fundraising Expenses            | 0.00             |                  | 379.50            |                   |                   |
| 8520 - Ins - Bldg, Content, Liab, Prog | 0.00             | 0.00             | 13,207.75         | 13,221.00         | 16,950.00         |
| 8530 - Membership Dues - organization  | 0.00             | 0.00             | 110.00            | 40.00             | 40.00             |
| 8540 - Staff Development               | 0.00             | 0.00             | 0.00              | 85.00             | 85.00             |
| 8550 - Staff Expense                   | 0.00             | 10.00            | 648.00            | 360.00            | 410.00            |
| 8560 - Board of Directors Expense      | 19.95            | 0.00             | 104.77            | 80.00             | 80.00             |
| 8570 - Advertising                     | 29.75            | 221.00           | 1,533.73          | 2,156.00          | 2,400.00          |
| 8580 - Depreciation Expense            | 0.00             | 0.00             | 0.00              | 0.00              | 0.00              |
| 8590 - Other Expense                   | 26.88            |                  | 26.88             |                   |                   |
| <b>Total 8500 - Other Expenses</b>     | <b>76.58</b>     | <b>231.00</b>    | <b>16,010.63</b>  | <b>15,942.00</b>  | <b>19,965.00</b>  |
| <b>8600 - Business Expenses</b>        |                  |                  |                   |                   |                   |
| 8630 - Over/Short                      | 40.00            | 15.00            | -138.59           | 88.00             | 90.00             |
| 8650 - Service Charges                 | 21.66            | 75.00            | 462.54            | 613.00            | 800.00            |
| 8670 - Organizational (corp) expenses  | 0.00             | 0.00             | 275.00            | 275.00            | 275.00            |
| 8680 - Business Registration Fees      | 0.00             | 0.00             | 0.00              | 0.00              | 0.00              |
| 8690 - Y-USA Shared Support            | 438.00           | 450.00           | 4,977.00          | 4,950.00          | 5,400.00          |
| <b>Total 8600 - Business Expenses</b>  | <b>499.66</b>    | <b>540.00</b>    | <b>5,575.95</b>   | <b>5,926.00</b>   | <b>6,565.00</b>   |
| <b>9800 - Fixes Asset Purchases</b>    | <b>0.00</b>      |                  | <b>750.00</b>     |                   |                   |
| <b>Total Expense</b>                   | <b>20,317.41</b> | <b>19,845.65</b> | <b>274,912.26</b> | <b>284,274.98</b> | <b>317,567.22</b> |
| <b>Net Ordinary Income</b>             | <b>4,640.85</b>  | <b>20,267.35</b> | <b>58,650.73</b>  | <b>-31,493.48</b> | <b>1,827.70</b>   |
| <b>Net Income</b>                      | <b>4,640.85</b>  | <b>20,267.35</b> | <b>58,650.73</b>  | <b>-31,493.48</b> | <b>1,827.70</b>   |