

Clifton Springs Area Y M C A
Profit & Loss Budget Performance
March 2016

	Mar 16	Budget	Jul '15 - Mar 16
Ordinary Income/Expense			
Income			
4000 · Direct Public Support			
4010 · Indiv,Small Business Contrib	600.00	0.00	2,900.00
4020 · Corporate Contributions	0.00	0.00	0.00
4050 · Annual Support Campaign	27,025.55	0.00	53,899.59
Total 4000 · Direct Public Support	27,625.55	0.00	56,799.59
4200 · Non-Government Grants			
4250 · Nonprofit Organization Grants	0.00	0.00	3,400.00
Total 4200 · Non-Government Grants	0.00	0.00	3,400.00
4400 · Indirect Public Support			
4410 · United Way Pledge	4,990.00	4,750.00	44,910.00
4415 · United Way - SEFA, etc.	0.00	100.00	92.00
Total 4400 · Indirect Public Support	4,990.00	4,850.00	45,002.00
4500 · Revenue from Government Grants			
4510 · Agency Grants (government)	0.00		0.00
4540 · Local Government Grants	0.00	0.00	27,962.50
Total 4500 · Revenue from Government Grants	0.00	0.00	27,962.50
5100 · Program Income			
5110 · Aquatics Income	530.00	1,290.00	16,003.28
5120 · Arts Income	835.60	91.00	8,940.26
5130 · Community Programs Income	0.00	2,975.00	3,725.75
5150 · Group Exercise Income	170.00	45.00	1,343.25
5160 · Preschool Income	453.00	336.00	3,798.50
5170 · SACC Income	3,052.00	3,337.60	38,437.79
5180 · Sports Income	2,135.50	3,556.00	20,555.03
Total 5100 · Program Income	7,176.10	11,630.60	92,803.86
5200 · Membership Income			
5210 · Membership Fees - Individuals	768.50	792.00	17,079.03
5220 · Membership Fees - Organizations	0.00	456.00	2,616.00
5200 · Membership Income - Other	0.00		77.00
Total 5200 · Membership Income	768.50	1,248.00	19,772.03
5300 · Revenue from Investments			
5310 · Interest Income - Checking	0.00		6.19
5320 · Dividend Income	0.00	0.00	0.00
5330 · Endowment Transfer	0.00		0.00
Total 5300 · Revenue from Investments	0.00	0.00	6.19
5400 · Revenue from Other Sources			
5440 · Gross Sales - Fundraising	2,140.00	0.00	3,092.10
5445 · Cost of Fundraising Supplies	0.00	0.00	0.00
5490 · Miscellaneous Revenue	0.00	50.00	104.50
Total 5400 · Revenue from Other Sources	2,140.00	50.00	3,196.60
6800 · Unrealized Gains & Losses	0.00		-3,227.81
Total Income	42,700.15	17,778.60	245,714.96
Gross Profit	42,700.15	17,778.60	245,714.96
Expense			
7200 · Wages & Benefits			
7210 · Director's Wages			
7211 · Executive Director Wages	3,269.24	3,461.54	26,359.23
7212 · Child Care Director Wages	2,423.08	2,423.08	25,630.80
7213 · Program Director Wages	0.00	0.00	1,788.00
7214 · Sports Director Wages	0.00	923.07	0.00
7215 · Membership Director Wages	0.00	769.23	0.00
7210 · Director's Wages - Other	0.00		-3,573.31
Total 7210 · Director's Wages	5,692.32	7,576.92	50,204.72

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7220 · Other's Wages			
7310 · Aquatics Wages	1,345.34	1,781.00	12,660.06
7320 · Arts Wages	490.63	318.50	3,950.05
7330 · Community Program Wages	0.00	147.00	4,253.01
7340 · Member Services Wages	3,075.84	960.00	27,601.58
7350 · Group Ex Wages	360.63	266.00	3,810.66
7360 · Preschool Wages	310.50	250.00	1,591.20
7370 · SACC Wages			
7371 · Before & After Wages	1,670.90	2,513.40	11,043.91
7372 · VFC - Vacation Fun Club Wages	0.00	111.60	2,786.75
7373 · Schools Out Wages	0.00		13,295.91
Total 7370 · SACC Wages	1,670.90	2,625.00	27,126.57
7380 · Sports Wages	341.60	157.50	2,512.47
7390 · Other Program Wages	0.00		80.00
7220 · Other's Wages - Other	0.00		-4,968.47
Total 7220 · Other's Wages	7,595.44	6,505.00	78,617.13
7230 · Y Retirement	464.02	470.77	4,235.81
7240 · Health Insurance	0.00	387.00	1,393.56
7250 · Payroll Taxes			
7281 · FICA	946.51	1,077.27	10,578.69
7282 · NYS Disability Ins.	0.00	0.00	632.10
7283 · SUTA Expense	0.00	369.65	1,197.10
7284 · Worker's Comp Insurance	659.00	199.69	1,799.00
Total 7250 · Payroll Taxes	1,605.51	1,646.61	14,206.89
Total 7200 · Wages & Benefits	15,357.29	16,586.30	148,658.11
7500 · Contract Service Expenses			
7520 · Accounting Fees	0.00		4,950.00
7541 · Bookkeeping Fees	313.50	285.00	2,650.70
7543 · Payroll Services	126.85	153.85	1,602.45
7544 · Daxko Software Services	505.08	510.00	4,533.13
Total 7500 · Contract Service Expenses	945.43	948.85	13,736.28
8100 · Operational Expenses			
8110 · Supplies	224.59	500.00	2,682.63
8130 · Telephone & DSL	164.57	245.00	1,568.74
8140 · Postage & Shipping	49.00	49.00	261.91
8180 · Books, Subscriptions & Referenc	0.00	0.00	0.00
Total 8100 · Operational Expenses	438.16	794.00	4,513.28
8200 · Facilities & Equipment			
8210 · Utilities			
8211 · Y Building	423.68	830.00	8,697.82
8212 · Palace	167.28	383.00	2,732.68
Total 8210 · Utilities	590.96	1,213.00	11,430.50
8220 · Repairs	136.43	250.00	2,537.83
8260 · Equipment Rental	151.82	250.00	2,459.01
Total 8200 · Facilities & Equipment	879.21	1,713.00	16,427.34
8300 · Meetings & Training			
8310 · Travel	0.00	0.00	0.00
8311 · Lodging	0.00	0.00	0.00
8312 · Meals	0.00	0.00	0.00
8320 · Conferences	0.00	0.00	0.00
8330 · Program Training	0.00	0.00	257.11
8340 · Leadership Training	0.00	0.00	85.00
Total 8300 · Meetings & Training	0.00	0.00	342.11

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	Mar 16	Budget	Jul '15 - Mar 16
8400 · Program Expenses			
8410 · Aquatics Expenses	0.00	5,252.00	5,360.95
8420 · Arts Expenses	2.91	0.00	1,302.51
8430 · Community Program Expenses	17.29	1,312.50	3,189.19
8440 · Membership Program Expenses	0.00	50.40	543.23
8450 · Group Ex Expenses	0.00	12.00	20.37
8460 · Preschool Expenses	14.98	5.00	79.68
8470 · SACC Expenses	233.34	390.00	6,603.18
8480 · Sports Expenses	2,804.31	150.00	7,989.68
8490 · Other Programs Expenses	0.00		0.00
Total 8400 · Program Expenses	3,072.83	7,171.90	25,088.79
8500 · Other Expenses			
8505 · Fundraising Expenses	1,500.00		1,500.00
8520 · Ins - Bldg, Content, Liab, Prog	1,261.33	1,185.00	15,370.41
8530 · Membership Dues - organization	189.00	120.00	279.00
8540 · Staff Development	0.00		0.00
8550 · Staff Expense	0.00	25.00	769.15
8560 · Board of Directors Expense	0.00	0.00	87.59
8570 · Advertising	66.25	55.00	1,938.73
8580 · Depreciation Expense	0.00		0.00
Total 8500 · Other Expenses	3,016.58	1,385.00	19,944.88
8600 · Business Expenses			
8630 · Over/Short	0.00	20.00	62.00
8650 · Service Charges	138.06	55.00	1,165.53
8670 · Organizational (corp) expenses	0.00		275.00
8680 · Business Registration Fees	0.00		0.00
8690 · Y-USA Shared Support	450.42	450.00	4,157.25
Total 8600 · Business Expenses	588.48	525.00	5,659.78
Total Expense	24,297.98	29,124.05	234,370.57
Net Ordinary Income	18,402.17	-11,345.45	11,344.39
Net Income	18,402.17	-11,345.45	11,344.39

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Profit & Loss Budget Performance

March 2016

	YTD Budget	Annual Budget
Ordinary Income/Expense		
Income		
4000 · Direct Public Support		
4010 · Indiv,Small Business Contrib	400.00	500.00
4020 · Corporate Contributions	25,000.00	25,000.00
4050 · Annual Support Campaign	12,500.00	12,500.00
Total 4000 · Direct Public Support	37,900.00	38,000.00
4200 · Non-Government Grants		
4250 · Nonprofit Organization Grants	4,000.00	5,100.00
Total 4200 · Non-Government Grants	4,000.00	5,100.00
4400 · Indirect Public Support		
4410 · United Way Pledge	42,750.00	57,000.00
4415 · United Way - SEFA, etc.	2,200.00	2,500.00
Total 4400 · Indirect Public Support	44,950.00	59,500.00
4500 · Revenue from Government Grants		
4510 · Agency Grants (government)	400.00	400.00
4540 · Local Government Grants	2,000.00	20,450.00
Total 4500 · Revenue from Government Grants	2,400.00	20,850.00
5100 · Program Income		
5110 · Aquatics Income	25,560.00	30,000.00
5120 · Arts Income	5,621.00	7,000.00
5130 · Community Programs Income	7,437.50	17,500.00
5150 · Group Exercise Income	972.50	1,250.00
5160 · Preschool Income	2,670.50	3,500.00
5170 · SACC Income	37,369.20	59,600.00
5180 · Sports Income	18,676.00	28,000.00
Total 5100 · Program Income	98,306.70	146,850.00
5200 · Membership Income		
5210 · Membership Fees - Individuals	7,872.00	12,000.00
5220 · Membership Fees - Organizations	4,104.00	5,472.00
5200 · Membership Income - Other		
Total 5200 · Membership Income	11,976.00	17,472.00
5300 · Revenue from Investments		
5310 · Interest Income - Checking		
5320 · Dividend Income	625.00	625.00
5330 · Endowment Transfer	0.00	0.00
Total 5300 · Revenue from Investments	625.00	625.00
5400 · Revenue from Other Sources		
5440 · Gross Sales - Fundraising	3,201.00	14,642.00
5445 · Cost of Fundraising Supplies	-1,378.00	-7,934.00
5490 · Miscellaneous Revenue	350.00	500.00
Total 5400 · Revenue from Other Sources	2,173.00	7,208.00
6800 · Unrealized Gains & Losses		
Total Income	202,330.70	295,605.00
Gross Profit	202,330.70	295,605.00
Expense		
7200 · Wages & Benefits		
7210 · Director's Wages		
7211 · Executive Director Wages	34,615.40	45,000.02
7212 · Child Care Director Wages	24,230.80	31,500.04
7213 · Program Director Wages	0.00	0.00
7214 · Sports Director Wages	6,923.07	9,692.31
7215 · Membership Director Wages	4,230.77	6,538.46
7210 · Director's Wages - Other		
Total 7210 · Director's Wages	70,000.04	92,730.83

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7220 · Other's Wages		
7310 · Aquatics Wages	12,064.00	13,000.00
7320 · Arts Wages	2,401.75	3,250.00
7330 · Community Program Wages	1,312.50	1,750.00
7340 · Member Services Wages	11,888.00	16,000.00
7350 · Group Ex Wages	2,296.00	3,500.00
7360 · Preschool Wages	1,750.00	2,500.00
7370 · SACC Wages		
7371 · Before & After Wages	16,933.50	21,300.00
7372 · VFC - Vacation Fun Club Wages	3,673.50	4,650.00
7373 · Schools Out Wages	18,700.00	18,700.00
Total 7370 · SACC Wages	39,307.00	44,650.00
7380 · Sports Wages	2,500.00	2,500.00
7390 · Other Program Wages		
7220 · Other's Wages - Other		
Total 7220 · Other's Wages	73,519.25	87,150.00
7230 · Y Retirement	4,707.69	6,120.00
7240 · Health Insurance	3,281.00	4,442.00
7250 · Payroll Taxes		
7281 · FICA	10,979.23	13,760.89
7282 · NYS Disability Ins.	650.00	900.00
7283 · SUTA Expense	3,767.39	4,721.88
7284 · Worker's Comp Insurance	2,035.10	2,550.71
Total 7250 · Payroll Taxes	17,431.72	21,933.48
Total 7200 · Wages & Benefits	168,939.70	212,376.31
7500 · Contract Service Expenses		
7520 · Accounting Fees	7,000.00	7,000.00
7541 · Bookkeeping Fees	2,945.00	3,800.00
7543 · Payroll Services	1,538.46	2,000.00
7544 · Daxko Software Services	4,590.00	6,120.00
Total 7500 · Contract Service Expenses	16,073.46	18,920.00
8100 · Operational Expenses		
8110 · Supplies	4,500.00	6,000.00
8130 · Telephone & DSL	2,205.00	2,940.00
8140 · Postage & Shipping	249.00	300.00
8180 · Books, Subscriptions & Referenc	200.00	350.00
Total 8100 · Operational Expenses	7,154.00	9,590.00
8200 · Facilities & Equipment		
8210 · Utilities		
8211 · Y Building	7,470.00	9,960.00
8212 · Palace	3,447.00	4,596.00
Total 8210 · Utilities	10,917.00	14,556.00
8220 · Repairs	2,250.00	3,000.00
8260 · Equipment Rental	2,250.00	3,000.00
Total 8200 · Facilities & Equipment	15,417.00	20,556.00
8300 · Meetings & Training		
8310 · Travel	0.00	1,000.00
8311 · Lodging	0.00	2,000.00
8312 · Meals	0.00	150.00
8320 · Conferences	0.00	275.00
8330 · Program Training	0.00	500.00
8340 · Leadership Training	0.00	75.00
Total 8300 · Meetings & Training	0.00	4,000.00

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	YTD Budget	Annual Budget
8400 · Program Expenses		
8410 · Aquatics Expenses	12,389.00	13,000.00
8420 · Arts Expenses	1,129.50	1,500.00
8430 · Community Program Expenses	2,345.00	17,500.00
8440 · Membership Program Expenses	450.00	600.00
8450 · Group Ex Expenses	144.00	144.00
8460 · Preschool Expenses	275.00	350.00
8470 · SACC Expenses	7,478.25	9,750.00
8480 · Sports Expenses	8,450.00	10,000.00
8490 · Other Programs Expenses	0.00	0.00
Total 8400 · Program Expenses	32,660.75	52,844.00
8500 · Other Expenses		
8505 · Fundraising Expenses		
8520 · Ins - Bldg, Content, Liab, Prog	11,700.00	15,000.00
8530 · Membership Dues - organization	160.00	160.00
8540 · Staff Development	85.00	85.00
8550 · Staff Expense	520.00	750.00
8560 · Board of Directors Expense	250.00	250.00
8570 · Advertising	1,401.00	2,400.00
8580 · Depreciation Expense	0.00	0.00
Total 8500 · Other Expenses	14,116.00	18,645.00
8600 · Business Expenses		
8630 · Over/Short	180.00	240.00
8650 · Service Charges	498.00	800.00
8670 · Organizational (corp) expenses	275.00	275.00
8680 · Business Registration Fees	0.00	0.00
8690 · Y-USA Shared Support	4,050.00	5,400.00
Total 8600 · Business Expenses	5,003.00	6,715.00
Total Expense	259,363.91	343,646.31
Net Ordinary Income	-57,033.21	-48,041.31
Net Income	-57,033.21	-48,041.31