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Cash Basis

# Clifton Springs Area Y M C A

## Profit & Loss Prev Year Comparison

July 1, 2015 through February 22, 2016  
Clifton Springs YMCA

11:29AM  
2.19.2016

Profit & Loss Prev Year Comparison  
July 1, 2015 - February 19,2016

	Jul 1, '15 - Feb 22, 16	Jul 1, '14 - Feb 22, 15
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 - Direct Public Support</b>		
4010 - Indiv,Small Business Contrib	2,300.00	1,678.34
4020 - Corporate Contributions	0.00	15,500.00
4050 - Annual Support Campaign	26,594.04	10,879.04
<b>Total 4000 - Direct Public Support</b>	28,894.04	28,057.38
<b>4200 - Non-Government Grants</b>		
4250 - Nonprofit Organization Grants	3,400.00	11,250.00
<b>Total 4200 - Non-Government Grants</b>	3,400.00	11,250.00
<b>4400 - Indirect Public Support</b>		
4410 - United Way Pledge	39,920.00	37,784.00
4415 - United Way - SEFA, etc.	92.00	152.44
<b>Total 4400 - Indirect Public Support</b>	40,012.00	37,936.44
<b>4500 - Revenue from Government Grants</b>		
4540 - Local Government Grants	27,962.50	18,912.50
<b>Total 4500 - Revenue from Government Grants</b>	27,962.50	18,912.50
<b>5100 - Program Income</b>		
5110 - Aquatics Income	15,298.28	23,657.42
5120 - Arts Income	7,692.66	6,076.58
5130 - Community Programs Income	3,725.75	3,756.62
5150 - Group Exercise Income	1,113.25	780.00
5160 - Preschool Income	3,141.50	2,850.00
5170 - SACC Income	33,135.92	36,101.52
5180 - Sports Income	18,169.53	18,797.85
5190 - Other Programs Income	0.00	18.82
<b>Total 5100 - Program Income</b>	82,276.89	92,038.81
<b>5200 - Membership Income</b>		
5210 - Membership Fees - Individuals	15,394.53	12,032.39
5220 - Membership Fees - Organizations	2,496.00	3,576.57
5200 - Membership Income - Other	77.00	0.00
<b>Total 5200 - Membership Income</b>	17,967.53	15,608.96
<b>5300 - Revenue from Investments</b>		
5310 - Interest Income - Checking	6.19	0.98
5320 - Dividend Income	0.00	625.00

**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
July 1, 2015 through February 22, 2016

	Jul 1, '15 - Feb 22, 16	Jul 1, '14 - Feb 22, 15
5330 - Endowment Transfer	0.00	30,000.00
<b>Total 5300 - Revenue from Investments</b>	<b>6.19</b>	<b>30,625.98</b>
<b>5400 - Revenue from Other Sources</b>		
5440 - Gross Sales - Fundraising	952.10	5,654.19
5445 - Cost of Fundraising Supplies	0.00	-260.40
5490 - Miscellaneous Revenue	94.50	747.16
<b>Total 5400 - Revenue from Other Sources</b>	<b>1,046.60</b>	<b>6,140.95</b>
6800 - Unrealized Gains & Losses	-1,450.20	3,615.00
<b>Total Income</b>	<b>200,115.55</b>	<b>244,186.02</b>
<b>Gross Profit</b>	<b>200,115.55</b>	<b>244,186.02</b>
<b>Expense</b>		
<b>7200 - Wages &amp; Benefits</b>		
<b>7210 - Director's Wages</b>		
7211 - Executive Director Wages	21,455.37	27,343.99
7212 - Child Care Director Wages	21,896.18	19,942.36
7213 - Program Director Wages	1,788.00	10,137.46
7210 - Director's Wages - Other	-3,573.31	-3,704.63
<b>Total 7210 - Director's Wages</b>	<b>41,566.24</b>	<b>53,719.18</b>
<b>7220 - Other's Wages</b>		
7310 - Aquatics Wages	10,285.05	9,692.71
7320 - Arts Wages	3,250.04	1,020.76
7330 - Community Program Wages	4,253.01	1,489.25
7340 - Member Services Wages	23,172.94	14,226.28
7350 - Group Ex Wages	3,256.90	2,172.52
7360 - Preschool Wages	1,218.30	1,251.25
<b>7370 - SACC Wages</b>		
7371 - Before & After Wages	8,990.56	9,541.19
7372 - VFC - Vacation Fun Club Wages	1,997.27	2,525.57
7373 - Schools Out Wages	13,295.91	11,018.02
7370 - SACC Wages - Other	0.00	-1,445.88
<b>Total 7370 - SACC Wages</b>	<b>24,283.74</b>	<b>21,638.90</b>
7380 - Sports Wages	1,873.37	2,461.94
7390 - Other Program Wages	80.00	80.25
7220 - Other's Wages - Other	-4,968.47	0.00
<b>Total 7220 - Other's Wages</b>	<b>66,704.88</b>	<b>54,033.86</b>
7230 - Y Retirement	3,520.08	3,850.11
7240 - Health Insurance	1,393.56	2,297.45

**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
July 1, 2015 through February 22, 2016

	<u>Jul 1, '15 - Feb 22, 16</u>	<u>Jul 1, '14 - Feb 22, 15</u>
<b>7250 - Payroll Taxes</b>		
7281 - FICA	9,076.54	8,684.99
7282 - NYS Disability Ins.	632.10	639.00
7283 - SUTA Expense	1,197.10	1,293.15
7284 - Worker's Comp Insurance	1,140.00	2,812.40
<b>Total 7250 - Payroll Taxes</b>	<u>12,045.74</u>	<u>13,429.54</u>
<b>Total 7200 - Wages &amp; Benefits</b>	125,230.50	127,330.14
<b>7500 - Contract Service Expenses</b>		
7520 - Accounting Fees	4,950.00	7,150.00
7541 - Bookkeeping Fees	2,221.70	2,137.73
7543 - Payroll Services	1,414.45	1,342.70
7544 - Daxko Software Services	4,028.05	0.00
<b>Total 7500 - Contract Service Expenses</b>	<u>12,614.20</u>	<u>10,630.43</u>
<b>8100 - Operational Expenses</b>		
8110 - Supplies	2,336.09	3,409.57
8130 - Telephone & DSL	1,404.17	1,501.15
8140 - Postage & Shipping	212.91	226.10
8180 - Books, Subscriptions & Referenc	0.00	313.50
<b>Total 8100 - Operational Expenses</b>	<u>3,953.17</u>	<u>5,450.32</u>
<b>8200 - Facilities &amp; Equipment</b>		
<b>8210 - Utilities</b>		
8211 - Y Building	8,274.14	6,818.12
8212 - Palace	2,565.40	3,016.84
<b>Total 8210 - Utilities</b>	<u>10,839.54</u>	<u>9,834.96</u>
8220 - Repairs	2,401.40	1,726.72
8260 - Equipment Rental	2,307.19	1,783.57
<b>Total 8200 - Facilities &amp; Equipment</b>	<u>15,548.13</u>	<u>13,345.25</u>
<b>8300 - Meetings &amp; Training</b>		
8330 - Program Training	257.11	90.00
8340 - Leadership Training	85.00	233.55
<b>Total 8300 - Meetings &amp; Training</b>	<u>342.11</u>	<u>323.55</u>
<b>8400 - Program Expenses</b>		
8410 - Aquatics Expenses	5,254.95	6,075.22
8420 - Arts Expenses	1,299.60	1,217.79
8430 - Community Program Expenses	3,171.90	1,517.92
8440 - Membership Program Expenses	543.23	137.08
8450 - Group Ex Expenses	20.37	15.50

**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
July 1, 2015 through February 22, 2016

	<u>Jul 1, '15 - Feb 22, 16</u>	<u>Jul 1, '14 - Feb 22, 15</u>
8460 · Preschool Expenses	64.70	0.00
8470 · SACC Expenses	6,369.84	7,040.91
8480 · Sports Expenses	5,185.37	5,237.69
<b>Total 8400 · Program Expenses</b>	<b>21,909.96</b>	<b>21,242.11</b>
<b>8500 · Other Expenses</b>		
8520 · Ins - Bldg, Content, Liab, Prog	14,109.08	10,722.57
8530 · Membership Dues - organization	90.00	110.00
8550 · Staff Expense	769.15	598.00
8560 · Board of Directors Expense	87.59	44.92
8570 · Advertising	1,872.48	1,254.85
<b>Total 8500 · Other Expenses</b>	<b>16,928.30</b>	<b>12,730.34</b>
<b>8600 · Business Expenses</b>		
8630 · Over/Short	62.00	-91.08
8650 · Service Charges	1,027.47	384.18
8670 · Organizational (corp) expenses	275.00	275.00
8690 · Y-USA Shared Support	3,706.83	3,539.00
<b>Total 8600 · Business Expenses</b>	<b>5,071.30</b>	<b>4,107.10</b>
<b>9800 · Fixes Asset Purchases</b>	<b>0.00</b>	<b>750.00</b>
<b>Total Expense</b>	<b>201,597.67</b>	<b>195,909.24</b>
<b>Net Ordinary Income</b>	<b>-1,482.12</b>	<b>48,276.78</b>
<b>Net Income</b>	<b>-1,482.12</b>	<b>48,276.78</b>

# Clifton Springs Area Y M C A

## Profit & Loss Prev Year Comparison

July 1, 2015 through February 22, 2016

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Profit &  
July

Ordinary Income/Expense	<u>\$ Change</u>	<u>% Change</u>
<b>Income</b>		
<b>4000 - Direct Public Support</b>		
4010 - Indiv,Small Business Contrib	621.66	37.04%
4020 - Corporate Contributions	-15,500.00	-100.0%
4050 - Annual Support Campaign	15,715.00	144.45%
<b>Total 4000 - Direct Public Support</b>	<b>836.66</b>	<b>2.98%</b>
<b>4200 - Non-Government Grants</b>		
4250 - Nonprofit Organization Grants	-7,850.00	-69.78%
<b>Total 4200 - Non-Government Grants</b>	<b>-7,850.00</b>	<b>-69.78%</b>
<b>4400 - Indirect Public Support</b>		
4410 - United Way Pledge	2,136.00	5.65%
4415 - United Way - SEFA, etc.	-60.44	-39.65%
<b>Total 4400 - Indirect Public Support</b>	<b>2,075.56</b>	<b>5.47%</b>
<b>4500 - Revenue from Government Grants</b>		
4540 - Local Government Grants	9,050.00	47.85%
<b>Total 4500 - Revenue from Government Grants</b>	<b>9,050.00</b>	<b>47.85%</b>
<b>5100 - Program Income</b>		
5110 - Aquatics Income	-8,359.14	-35.33%
5120 - Arts Income	1,616.08	26.6%
5130 - Community Programs Income	-30.87	-0.82%
5150 - Group Exercise Income	333.25	42.72%
5160 - Preschool Income	291.50	10.23%
5170 - SACC Income	-2,965.60	-8.22%
5180 - Sports Income	-628.32	-3.34%
5190 - Other Programs Income	-18.82	-100.0%
<b>Total 5100 - Program Income</b>	<b>-9,761.92</b>	<b>-10.61%</b>
<b>5200 - Membership Income</b>		
5210 - Membership Fees - Individuals	3,362.14	27.94%
5220 - Membership Fees - Organizations	-1,080.57	-30.21%
5200 - Membership Income - Other	77.00	100.0%
<b>Total 5200 - Membership Income</b>	<b>2,358.57</b>	<b>15.11%</b>
<b>5300 - Revenue from Investments</b>		
5310 - Interest Income - Checking	5.21	531.63%
5320 - Dividend Income	-625.00	-100.0%

**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
July 1, 2015 through February 22, 2016

	<u>\$ Change</u>	<u>% Change</u>
5330 - Endowment Transfer	-30,000.00	-100.0%
<b>Total 5300 - Revenue from Investments</b>	<b>-30,619.79</b>	<b>-99.98%</b>
<b>5400 - Revenue from Other Sources</b>		
5440 - Gross Sales - Fundraising	-4,702.09	-83.16%
5445 - Cost of Fundraising Supplies	260.40	100.0%
5490 - Miscellaneous Revenue	-652.66	-87.35%
<b>Total 5400 - Revenue from Other Sources</b>	<b>-5,094.35</b>	<b>-82.96%</b>
6800 - Unrealized Gains & Losses	-5,065.20	-140.12%
<b>Total Income</b>	<b>-44,070.47</b>	<b>-18.05%</b>
<b>Gross Profit</b>	<b>-44,070.47</b>	<b>-18.05%</b>
<b>Expense</b>		
<b>7200 - Wages &amp; Benefits</b>		
<b>7210 - Director's Wages</b>		
7211 - Executive Director Wages	-5,888.62	-21.54%
7212 - Child Care Director Wages	1,953.82	9.8%
7213 - Program Director Wages	-8,349.46	-82.36%
7210 - Director's Wages - Other	131.32	3.55%
<b>Total 7210 - Director's Wages</b>	<b>-12,152.94</b>	<b>-22.62%</b>
<b>7220 - Other's Wages</b>		
7310 - Aquatics Wages	592.34	6.11%
7320 - Arts Wages	2,229.28	218.39%
7330 - Community Program Wages	2,763.76	185.58%
7340 - Member Services Wages	8,946.66	62.89%
7350 - Group Ex Wages	1,084.38	49.91%
7360 - Preschool Wages	-32.95	-2.63%
<b>7370 - SACC Wages</b>		
7371 - Before & After Wages	-550.63	-5.77%
7372 - VFC - Vacation Fun Club Wages	-528.30	-20.92%
7373 - Schools Out Wages	2,277.89	20.67%
7370 - SACC Wages - Other	1,445.88	100.0%
<b>Total 7370 - SACC Wages</b>	<b>2,644.84</b>	<b>12.22%</b>
7380 - Sports Wages	-588.57	-23.91%
7390 - Other Program Wages	-0.25	-0.31%
7220 - Other's Wages - Other	-4,968.47	-100.0%
<b>Total 7220 - Other's Wages</b>	<b>12,671.02</b>	<b>23.45%</b>
7230 - Y Retirement	-330.03	-8.57%
7240 - Health Insurance	-903.89	-39.34%

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July 1, 2015 through February 22, 2016

	<u>\$ Change</u>	<u>% Change</u>
<b>7250 - Payroll Taxes</b>		
7281 - FICA	391.55	4.51%
7282 - NYS Disability Ins.	-6.90	-1.08%
7283 - SUTA Expense	-96.05	-7.43%
7284 - Worker's Comp Insurance	-1,672.40	-59.47%
<b>Total 7250 - Payroll Taxes</b>	<u>-1,383.80</u>	<u>-10.3%</u>
<b>Total 7200 - Wages &amp; Benefits</b>	-2,099.64	-1.65%
<b>7500 - Contract Service Expenses</b>		
7520 - Accounting Fees	-2,200.00	-30.77%
7541 - Bookkeeping Fees	83.97	3.93%
7543 - Payroll Services	71.75	5.34%
7544 - Daxko Software Services	4,028.05	100.0%
<b>Total 7500 - Contract Service Expenses</b>	<u>1,983.77</u>	<u>18.66%</u>
<b>8100 - Operational Expenses</b>		
8110 - Supplies	-1,073.48	-31.48%
8130 - Telephone & DSL	-96.98	-6.46%
8140 - Postage & Shipping	-13.19	-5.83%
8180 - Books, Subscriptions & Referenc	-313.50	-100.0%
<b>Total 8100 - Operational Expenses</b>	<u>-1,497.15</u>	<u>-27.47%</u>
<b>8200 - Facilities &amp; Equipment</b>		
<b>8210 - Utilities</b>		
8211 - Y Building	1,456.02	21.36%
8212 - Palace	-451.44	-14.96%
<b>Total 8210 - Utilities</b>	<u>1,004.58</u>	<u>10.21%</u>
8220 - Repairs	674.68	39.07%
8260 - Equipment Rental	523.62	29.36%
<b>Total 8200 - Facilities &amp; Equipment</b>	<u>2,202.88</u>	<u>16.51%</u>
<b>8300 - Meetings &amp; Training</b>		
8330 - Program Training	167.11	185.68%
8340 - Leadership Training	-148.55	-63.61%
<b>Total 8300 - Meetings &amp; Training</b>	<u>18.56</u>	<u>5.74%</u>
<b>8400 - Program Expenses</b>		
8410 - Aquatics Expenses	-820.27	-13.5%
8420 - Arts Expenses	81.81	6.72%
8430 - Community Program Expenses	1,653.98	108.96%
8440 - Membership Program Expenses	406.15	296.29%
8450 - Group Ex Expenses	4.87	31.42%

**Clifton Springs Area Y M C A**  
**Profit & Loss Prev Year Comparison**  
July 1, 2015 through February 22, 2016

	<u>\$ Change</u>	<u>% Change</u>
8460 · Preschool Expenses	64.70	100.0%
8470 · SACC Expenses	-671.07	-9.53%
8480 · Sports Expenses	-52.32	-1.0%
<b>Total 8400 · Program Expenses</b>	<b>667.85</b>	<b>3.14%</b>
<b>8500 · Other Expenses</b>		
8520 · Ins - Bldg, Content, Liab, Prog	3,386.51	31.58%
8530 · Membership Dues - organization	-20.00	-18.18%
8550 · Staff Expense	171.15	28.62%
8560 · Board of Directors Expense	42.67	94.99%
8570 · Advertising	617.63	49.22%
<b>Total 8500 · Other Expenses</b>	<b>4,197.96</b>	<b>32.98%</b>
<b>8600 · Business Expenses</b>		
8630 · Over/Short	153.08	168.07%
8650 · Service Charges	643.29	167.45%
8670 · Organizational (corp) expenses	0.00	0.0%
8690 · Y-USA Shared Support	167.83	4.74%
<b>Total 8600 · Business Expenses</b>	<b>964.20</b>	<b>23.48%</b>
9800 · Fixes Asset Purchases	-750.00	-100.0%
<b>Total Expense</b>	<b>5,688.43</b>	<b>2.9%</b>
<b>Net Ordinary Income</b>	<b>-49,758.90</b>	<b>-103.07%</b>
<b>Net Income</b>	<b><u>-49,758.90</u></b>	<b><u>-103.07%</u></b>